

# **Exhibit 4**

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1 Q. -- starting with where you attended  
2 undergrad.

3 A. Sure.

4 Q. Where did you attend undergraduate  
5 school?

6 A. Brigham Young University in Provo, Utah.

7 Q. And did you obtain a degree there?

8 A. I did.

9 Q. What degree was that?

10 A. I obtained both my bachelor's degree and  
11 my master's degree in computer science.

12 Q. Did you attend any school after receiving  
13 your master's degree from Brigham Young?

14 A. Yes. I attended Rice University for my  
15 Ph.D., after I graduated with my master's degree  
16 from BYU.

17 Q. And you obtained a -- a Ph.D there?

18 A. A Ph.D in computer science.

19 Q. Do you have any other technical  
20 certifications?

21 A. I do.

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1 Q. What certifications are those?

2 A. I have a CISSP, which is a standard  
3 certification related to computer security.

4 Q. And can you ex- -- explain what computer  
5 security means in that context?

6 A. It's fairly broad. It covers everything  
7 from appropriate use of cryptography, network  
8 architecture, password management, policy, risk  
9 assessment.

10 Typically, a CISSP is indicative of being  
11 a -- a competent -- I don't want to say senior, but  
12 kind of senior person in computer security. A lot  
13 of government contracts won't allow a security  
14 assessment unless it's signed off by somebody with  
15 a CISSP.

16 Q. Understood. And are you currently  
17 employed?

18 A. I am.

19 Q. Who -- who is your employer?

20 A. So, I am both self-employed for my  
21 consulting company Crimson Vista, as well as Johns



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1 you work on any projects involving peer-to-peer  
2 file-sharing networks?

3 A. Other than -- other than the report that  
4 we will be, I assume, discussing today, I'm not  
5 aware of any. I do -- because that was a big part  
6 of my research and my Ph.D., I may have considered  
7 some other follow-up work, but I don't think any of  
8 them materialized.

9 Q. And you mentioned that -- I believe that  
10 peer-to-peer file-sharing networks were part of  
11 your Ph.D. work?

12 A. Yes.

13 Q. Can you expand on that?

14 A. Yes. That was -- almost all of my  
15 research work was peer-to-peer systems and  
16 how -- how peer-to-peer systems incentivized  
17 cooperation with each other.

18 Q. And can you explain what that means in  
19 terms of in- -- incentivized cooperation?

20 A. Sure. So, most networks are centralized,  
21 and they have a central point of authority. So,

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1 when you communicate with your bank, your bank is a  
2 central authority, and it controls the connection  
3 and the communication.

4 In a -- in a peer-to-peer network, the  
5 peer-to-peer network only works correctly if the  
6 members are cooperating, because there's no central  
7 authority to enforce cooperation.

8 As an example. At Rice, we were talking  
9 about -- this was before cloud, right? Cloud was  
10 not really a thing yet, but we were talking about  
11 networks where individuals would join together and  
12 cooperatively back up, right?

13 So, I'll take my data. I'll encrypt it,  
14 and I'll split it up, and I'll spread it around to  
15 other peers in the network, and they'll do the  
16 same.

17 If somebody's computer dies, goes  
18 offline, is somehow damaged, destroyed, then when I  
19 come back, I can pull my encrypted data back off  
20 shared drives and get my data back.

21 The problem is, is that from an -- an

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1 incentives' perspective, everybody has an incentive  
2 to want to store their data, right? They want the  
3 backup for themselves, but they don't necessarily  
4 want to use up their own hard-drive space for  
5 somebody else.

6 So, how do you design the system so that  
7 there are incentives for cooperation? And this was  
8 a big part of my research while I was at Rice  
9 University.

10 Q. Okay. And did you do a dissertation at  
11 Rice?

12 A. I did.

13 Q. What was the topic of that?

14 A. What was the title? I think it has  
15 incentives in the title. I don't remember.

16 Q. Did the topic involve the cooperative  
17 data issues that you were just testifying about?

18 A. Yes.

19 Q. Okay. And you said that you were at  
20 Harbor Labs, I believe, until 2015; is that  
21 accurate?

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1 A. Correct.

2 Q. And why did you leave Harbor Labs?

3 A. I felt that the Ironwood Experts  
4 opportunity that I mentioned to take a -- a role as  
5 the managing partner looked promising. I knew that  
6 it was potentially short term and that the future  
7 of the company was not entirely clear, but I  
8 decided I wanted to take that opportunity anyway.

9 Q. And when you say the -- the future of the  
10 company was not entirely clear, you were talking  
11 about Ironwood Experts?

12 A. Ironwood Experts.

13 Q. Okay. Even though you were there for a  
14 short time, did you do any consulting at  
15 Iron -- Ironwood Experts on the subject  
16 of -- subject of peer-to-peer file-sharing  
17 networks?

18 A. I did not.

19 Q. Okay. So, while you were at Harbor Labs,  
20 do you recall being involved in an -- in an  
21 analysis of a system called MarkMonitor?





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1 feedback or how that worked.

2 Q. And prior to working on this analysis,  
3 had you ever evaluated any other anti-piracy  
4 systems?

5 A. No.

6 Q. Did you have any familiarity with  
7 anti-piracy systems at that time?

8 A. Yes. I had general familiarity with work  
9 being done by copyright holders throughout the last  
10 15 years before this to attempt to identify and  
11 discourage the illegal copying of their content.

12 Q. And how did you obtain that general  
13 familiarity with the work being done by copyright  
14 holders?

15 A. Some of it was just knowledge in the CS  
16 community. It was a big topic of conversation.  
17 Even my senior year of my undergraduate was kind of  
18 when -- when a lot of the issues around -- what was  
19 the system then -- Napster, and some of those kind  
20 of became mainstream, and so there was a number of  
21 discussions that went into how do you identify

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1 files and how do you identify who is doing what,  
2 and, you know, that was -- those were ongoing  
3 topics of conversation just in the community.

4 In addition, as part of my training and  
5 networking, and later at -- at Rice, my training in  
6 computer security, those are all the kind of  
7 underlying topics that go into this kind of  
8 analysis.

9 MR. GOULD: Sorry. Can we pause for a  
10 moment? We lost the feed on the Live Note.

11 MS. LEIDEN: Okay. Okay.

12 MR. MURPHY: We've been going about an  
13 hour anyway, so if we can take a quick break.

14 MS. LEIDEN: Okay. Can we go off the  
15 record?

16 THE VIDEOGRAPHER: Stand by. The time is  
17 now 3:00 p.m., and we are off the record.

18 (Recess taken -- 3:00 p.m.)

19 (After recess -- 3:09 p.m.)

20 THE VIDEOGRAPHER: The time is now 3:09,  
21 and we are back on the record.

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1 BY MS. LEIDEN:

2 Q. Welcome back, Dr. Nielson.

3 A. Thank you.

4 Q. Before we took a break, I believe that we  
5 were discussing kind of your prior familiarity with  
6 anti-piracy systems and peer-to-peer networks; is  
7 that accurate?

8 A. Yes.

9 Q. Okay. And I believe that you had  
10 testified that you had some, essentially, personal  
11 experience or research in kind of knowing what  
12 those types of systems were prior to beginning the  
13 analysis of the MarkMonitor system?

14 A. Prior to this report, I had familiarity  
15 with peer-to-peer systems in general and some  
16 understanding of how anti-piracy measures worked.  
17 Most of that was, I'd say, academic as opposed to  
18 practical.

19 Q. Okay. And walk me through the timing a  
20 little bit. Did any of your consulting work that  
21 you had done prior to this Harbor Labs analysis of

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1 the MarkMonitor system involve anti-piracy systems?

2 A. My consulting work? None that I'm aware  
3 of.

4 Q. What about peer-to-peer networks, though?

5 A. At Harbor Labs?

6 Q. Did any of your consulting work prior to  
7 the 2013 report have to do with peer-to-peer  
8 networks?

9 A. Not to the best of my knowledge.

10 Q. And, again, prior to doing the Harbor  
11 Labs analysis of MarkMonitor, were you familiar  
12 specifically with BitTorrent?

13 A. Yes.

14 Q. And how were you familiar with that?

15 A. Again, beyond just the -- it was a widely  
16 known concept. It was also part of my research for  
17 my Ph.D.

18 Q. And remind me, what year did you obtain  
19 your -- your Ph.D. at Rice?

20 A. 2009.

21 Q. So, that was approximately four years

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1 before the Harbor Labs analysis that we've been  
2 discussing?

3 A. I -- that math seems to work out.

4 Q. Lawyers can do some math.

5 MR. GOULD: Objection. That was a joke,  
6 for the record.

7 BY MS. LEIDEN:

8 Q. So, in front of you is what we've marked  
9 as Exhibit 3 I believe, which is the evaluation of  
10 the MarkMonitor AntiPiracy System December 5th,  
11 2013, and on the bottom right, it has some Bates  
12 numbers, RIAA\_127758. That's the document that you  
13 have, right?

14 A. Yes. Correct.

15 Q. Great. And I want to turn your attention  
16 to the bottom of this first page that says,  
17 Materials Relied Upon?

18 A. Yes.

19 Q. Do you see that there's four bullet  
20 points there that Harbor Labs was provided?

21 A. Yes.



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1 under the stipulated Protective Order entered in  
2 this case.

3 THE WITNESS: Dr. Nielson.

4 MS. LEIDEN: What did I say?

5 THE WITNESS: Mr. Nielson. I'm  
6 just -- it's fine.

7 MS. LEIDEN: I got the name right this  
8 time.

9 THE WITNESS: You did. Good job.

10 BY MS. LEIDEN:

11 Q. Dr. Nielson, before we took a quick  
12 break, we were looking at the section of the report  
13 relating to testing. I think that we were on page  
14 around 127766. Would you mind flipping back to  
15 that?

16 A. Sure.

17 Q. Okay. There's a paragraph under the  
18 Whole-System Testing section that talks about the  
19 downloading that the MarkMonitor system did. This  
20 is the paragraph starting, Another example is  
21 testing; do you see that?



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1           A.     Yes.

2           Q.     Okay.  Would you mind reading that  
3 paragraph?

4           A.     For example -- excuse me.  I read that  
5 wrong.  Another example is testing the conjunction  
6 of requirements for generating an infringement  
7 notice.  For example, MarkMonitor requires that at  
8 least one full BitTorrent piece be downloaded.  
9 This is essential for accuracy.  It is -- it also  
10 requires that some specified percentage of the data  
11 be downloaded.

12                     In addition to these, an agent should be  
13 subjected to a -- to a test where it receives a  
14 full piece, but not enough of the download, and a  
15 test where it receives enough of the download, but  
16 never a full and complete piece.  In both of these  
17 cases, such tests would verify that the agent  
18 cannot generate an infringement report.

19           Q.     Thank you.  And I just want to break that  
20 down a little bit.  In -- in that first sentence  
21 that says, MarkMonitor requires that at least one

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1 full BitTorrent piece be downloaded, --

2 A. Yes.

3 Q. -- do you have an understanding of what a  
4 BitTorrent piece is?

5 A. Yes.

6 Q. And what is that?

7 A. BitTorrent breaks up a file, usually a  
8 very large file, maybe a gigabyte size file, into  
9 pieces. It numbers them, and each one has some  
10 identification, but you don't necessarily download  
11 a complete piece all at once. You can get a chunk  
12 of it.

13 When you're doing a BitTorrent download,  
14 you're typically downloading from multiple pieces  
15 at the same time. So, say that you needed to  
16 download 50 percent of a file for -- for the -- the  
17 MarkMonitor data "percentage piece." You could  
18 conceivably download 50 percent of every single  
19 piece, but not have one full complete piece, which  
20 is not sufficient.

21 Q. And why is that not sufficient?

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1           A.     I don't remember, other than that's  
2     what's written here. I would assume it's because  
3     you need a complete piece for certain identifying  
4     information. I think -- I think there is a hash on  
5     each piece, which you wouldn't be able to check  
6     until you had the complete piece.

7                 So, if you downloaded 50 percent of every  
8     piece, you still wouldn't know if that was the  
9     right data.

10           Q.    Okay. And, perhaps, to refresh  
11    your -- your memory, if you'd flip to -- excuse me.  
12    Actually, flip back to 127764, just a couple of  
13    pages before that, and at the very bottom of that  
14    page which starts with Verifiability; do you see  
15    that?

16           A.    I do.

17           Q.    And then on the -- the next page, there's  
18    a sentence that says, In the case of audio files?

19           A.    Yes.

20           Q.    Would you read that sentence?

21           A.    In the case of audio files, MarkMonitor

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1 relies on a system known as Audible Magic to verify  
2 the content. If any vulnerabilities are discovered  
3 in Audible Magic, MarkMonitor will inherit such  
4 vulnerabilities and, thus, may misidentify benign  
5 content as notice-eligible.

6 Q. And does this record -- refresh your  
7 recollection at all in terms of how MarkMonitor was  
8 able to verify content?

9 MR. MURPHY: Objection to form.

10 THE WITNESS: If this is related to the  
11 previous question about BitTorrent pieces, no,  
12 these are unrelated.

13 BY MS. LEIDEN:

14 Q. Okay. Going back to that  
15 question -- the -- what we were talking about in  
16 terms of BitTorrent pieces, there's another  
17 sentence right after that. I'm on 127766 that then  
18 refers to a percentage of the data being  
19 downloaded. Is that separate from the BitTorrent  
20 piece that is downloaded in the prior sentence?

21 A. Yes. That's -- that's what I'm

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1 describing, is that -- the way BitTorrent works,  
2 you -- you don't necessarily download the file  
3 sequentially. You get bits and pieces of -- pieces  
4 of it from all over the potentially very large  
5 file, and -- so, let me try and explain it one more  
6 time.

7 If my memory serves, each BitTorrent  
8 piece has a separate hash. I think that's right.  
9 I think each BitTorrent piece has a hash.

10 When you're downloading a file, you'd  
11 like to know that you're downloading the right  
12 file, even if -- forget legality for a minute.

13 Suppose I'm just downloading a Linux  
14 Kernel that's free for download. I want to make  
15 sure that -- that the other people participating  
16 are not uploading false data claiming that it's  
17 part of the Linux Kernel.

18 So, each piece -- and there can be  
19 thousands, right? You might have 2,500 pieces in  
20 a -- in a download. Each one has a little  
21 fingerprint, but you don't necessarily even

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1 download a complete piece all at once.

2 You might download a chunk of a piece,  
3 and then another chunk of a piece, but once you get  
4 the whole piece, you can check the fingerprint to  
5 see if it's correct data or not.

6 Separately there's the amount of the  
7 download you have so far, regardless of whether or  
8 not any of the pieces have been fully completely  
9 downloaded.

10 So, again, as I said earlier, if you  
11 downloaded half of every piece, you would have 50  
12 percent of the data, but you would not have any  
13 complete pieces yet on which you could check the  
14 fingerprint.

15 Q. Understood. And coming back to  
16 the -- the section of the report that we were  
17 looking at that you had read, why did Harbor Labs  
18 recommend that, in addition to those downloads that  
19 are referenced there, that the testing be done  
20 where -- where it receives a full piece, but not  
21 enough of a download, and then enough of the



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1 record.

2 THE VIDEOGRAPHER: Stand by. The time is  
3 now 4:54, and we are off the record.

4 (Recess taken -- 4:54 p.m.)

5 (After recess -- 4:56 p.m.)

6 THE VIDEOGRAPHER: The time is now 4:56,  
7 and we are back on the record.

8 CROSS-EXAMINATION

9 BY MR. GUERRA:

10 Q. Good afternoon, Dr. Nielson. My name is  
11 Andrew --

12 A. Good afternoon. Sorry.

13 Q. My name is Andrew Guerra. I represent  
14 the Plaintiffs in this action. I just have a few  
15 questions for you. Hopefully, we'll be quick.

16 Earlier you testified -- testified about  
17 some time you spent working on BitTorrent; is that  
18 right?

19 A. Yes.

20 Q. What was the nature of your work with  
21 BitTorrent?